

To whom it may concern,

I am Abdul Fattah ELGHAZIRI Training & Development Manager in Les Laboratoires Servier Saudi Arabia. And this is to certify that I had the opportunity to train Mr. Abdulrahman Khatib on different occasions such as pharmaceutical product training and selling skills since the time he joined our institution as a medical representative in Jan 2010 until his departure.

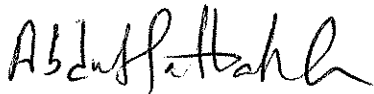
I conducted the initial training for him assessing his knowledge, skills, and overall attitude and with immense pleasure I recommend him as he showed the following competencies:

1. Fast learner with excellent scientific background
2. Excellent ability to express himself & deliver what he has learned in a precise way.
3. Presentable
4. Excellent presentation skills with fluent English language & good accent
5. Calm
6. Persistent
7. Result oriented
8. interactive

This is where Mr. Abdulrahman Khatib succeeded in our training environment of really tough & stiff standards And can pass his knowledge and acquired skills to anyone he interacts with, thus helping any Organization he works with in building teams and achieving tasks.

I could recommend with pride Mr.Khatib & I would be happy to receive any contact from you for further clarification or recommendations

Yours sincerity,



Abdul Fattah ELGHAZIRI
Jeddah 30/12/2015

Reference Letter

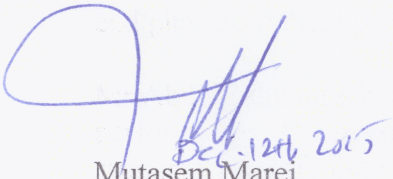
I had the pleasure to work with Mr.AbdulRahman Khatib in Les Laboratoires Servier operations in Saudi Arabia for almost 16 months.

Mr.AbdulRahman Khatib was reporting to me in sales department, our activities included but not limited to product awareness, product launch, marketing & sales activities of high end pharmaceutical products addressing specific therapeutic areas.

Mr.AbdulRahman Khatib showed distinct qualities at the level of competence & performance . His passion to succeed, creative ideas, sales initiatives & ability to build rapport with different profile customers contributed toward achieving remarkable sales & market share in the central region of saudi arabia for 2012-2013.

Mr.Abudulrahman khatib is self motivated , results driven and considered an asset in an operation that he may join.

Please don't hesitat contact me for further details or queries about Mr.Abdulrahman Khatib.


Dec. 12th, 2015
Mutasem Marei
Former Task Force Manager- CNS (2009-2013)
Saudi Arabia

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